

# GRANT WRITING

Grant writing is the practice of completing an application process for funding provided by an institution such as a government department, corporation, foundation or trust. Successful grant writing requires a clear understanding of grantsmanship.



## 6 Easy Ways to Register

### Online

ce.unm.edu

### Phone

505-277-0077, Option 1  
M-F, 8am-5pm

### Email

ceregistration@unm.edu

### Mail

UNM Continuing Education  
Attn: Registration  
MSC07 4030  
1 University of New Mexico  
Albuquerque, NM 87131-0001

### Fax

505-277-1990  
Fax/Mail instructions  
see website.

### In Person

M-F, 8am-5pm  
UNM Continuing Education  
1634 University Blvd. NE  
(just north of Indian School)

## Professional Grant Development

Our comprehensive workshop covers the diversity of donors, key search engines, and converting ideas into fundable projects or research. After the workshop, you will understand how to navigate the world of grant procurement, identify the critical sections of successful proposals, and demonstrate the excellence and innovation that propels your project or research beyond other submissions. You will also understand the diversity of the funding community and how to respond to various guidelines.

The training addresses the overall strategic plan for writing grants, including: needs statement, mission, goals, objectives, activities, evaluation, key personnel, and budgets. Our instructors will engage you in interactive exercises, writing, lectures, and discussions to better understand how to research, write, and develop your specific project.

### Our curriculum targets:

- Beginners seeking to acquire the techniques to research and draft grant-winning proposals for various funders
- Experienced grant writers looking to polish existing skills and receive updates about funding trends

### You will learn how to:

- Comprehend the diversity of the funding community
- Research and identify potential donors
- Create the right fit with the selected funding agency
- Address the guidelines of proposals
- Identify and effectively write the key elements of a proposal
- Integrate each component of the grant into the final product
- Develop focused and realistic budgets
- Package a professional grant submission
- Write winning grants that stand out among competition

Course 22520

Section FAA Oct 9-11

21 hours

MTW

\$745

8:30am-4:30pm

Held at UNM Continuing Education, North Building, Room B

**Note:** Tuition Remission eligible. Early Enrollment is encouraged as GTC workshops often fill to capacity! Students are strongly encouraged to bring a laptop to the workshop.

## Grant Writing Online



### Ed2Go instructor-led classes:

A to Z Grant Writing	\$129
Advanced Grant Proposal Writing	\$129
Becoming a Grant Writing Consultant	\$129
Get Grants	\$129
Writing Effective Grant Proposals	\$129



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For more information: 505-277-6033 | bizskills@unm.edu | ce.unm.edu