Grant writing is the practice of completing an application process for funding provided by an institution such as a government department, corporation, foundation or trust. Successful grant writing requires a clear understanding of grantsmanship. Grantsmanship is the art of acquiring provider-reviewed funding.

**Grantsmanship Training**

Improve your ability to win grants. The Grantsmanship Center’s 5-day Grantsmanship Training Program has a proven record of benefits both for newcomers to the field and for experienced grantseekers. Thousands of professionals who’ve completed this training have had outstanding success in winning grants, and they attribute that success largely to this training. You’ll practice using The Grantsmanship Center’s groundbreaking approach to planning programs and writing grant proposals—an approach so powerful and effective it’s been adopted by scores of other organizations. Leave with a wealth of useful, up-to-date, practical information—including a training manual, handouts, and ideas you can put to work immediately.

The program will teach the characteristics and practices of different funders—government, foundation and corporate—and how to track down the most appropriate funding sources for specific programs. As part of the workshop, participants will work in teams, select an actual grant and write a real proposal. They will learn to think like a grant-maker, reviewing other proposals to see what works and what doesn’t. Recommended textbook is available from TGCL.

- **Course #: 42145**  36.5 hours  $985
- **Section WIA-PD: Mar 6-10 MTWThF 8:30am–5:30pm**
- **(F session ends at 1:00pm)**

Held at UNM Science & Technology Rotunda, Albuquerque

**Note:** UNM Employees using Tuition Remission should register through UNMCE. All others register through GTC.

All other participants should contact the Grantsmanship Center directly at registrar@tgci.com or 213-482-9860.

Early enrollment is encouraged as TGCI workshops often fill to capacity!

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**Grant Writing Online**

Ed2Go instructor-led classes:

- A to Z Grant Writing  $129
- Advanced Grant Proposal Writing  $129
- Becoming a Grant Writing Consultant  $129
- Get Grants  $129
- Writing Effective Grant Proposals  $129

**Business Skills**

Mediation and Conflict Resolution Certificates

Basic and Advanced. Classes begin Dec 3

Online Business or Supervision skills are available. Visit ce.unm.edu/professional/online.php

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For more information: 505-277-6025 | bizskills@unm.edu | ce.unm.edu